



TREINEN

June 27, 2019

Ms. Annette Walton, Buyer
State of Nebraska Purchasing Bureau
1526 K St. Ste. 130
Lincoln, Nebraska 68508

Dear Ms. Walton:

We are submitting this letter regarding the State of Nebraska (State), Department of Administrative Services (DAS), Materiel Division, State Purchasing Bureau's (SPB) RFP 6098 Z1, for Contractual Services.

Although it was an extremely difficult decision, we have decided not to submit a proposal in response to RFP 6098 Z1. Having supported the State's Department of Health and Human Services (DHHS) with its ICD 10 Planning work, the Treinen team was looking forward to continuing to assist DHHS with management and IT consulting services. We have spent significant time analyzing and working through this RFP. After reviewing the scope of work, the addenda and the questions and answers, we have concluded that we are unable to submit a proposal for three reasons.

First, given the scope and volume of work laid out in the RFP we did not have sufficient time to craft a detailed, high-quality response to adequately address the projects, requirements and needs of DHHS.

Second, after reviewing the answers to the bidder questions and the high volume of estimated hours per month, we were unable to determine how to effectively construct a cost proposal for the work we believed the State required.

Third, similar to the cost proposal, the staffing model that we believed the State required presented a challenge given the uncertainty of the different projects, when they would start and the volume of estimated hours per month.

Treinen values our relationships with all of our clients, and particularly our relationship with the State DHHS, where we have actively partnered on important initiatives. Although we are not able to bid on this opportunity for the reasons stated above, we look forward to working with you in the future and continuing our support of DHHS on subsequent projects. Please contact me at 303.514.7101 or twalker@treinen.com if you have any questions or would like to discuss this further.

Sincerely,

A handwritten signature in blue ink that reads "Tim Walker".

Tim Walker
Vice President

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